Consolidated Financial Statements
Year Ended March 31, 2007

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# Year Ended March 31, 2007

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#### **AUDITORS' REPORT**

To the Board of Directors of North Portage Development Corporation

We have audited the consolidated statement of financial position of North Portage Development Corporation as at March 31, 2007 and the consolidated statements of revenue and expenditures and net assets and cash flows for the year then ended. These consolidated financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the company as at March 31, 2007 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

The Exchange

chartered accountants LLP

Winnipeg, Manitoba May 25, 2007

# **Consolidated Statement of Financial Position**

# March 31, 2007

	 2007	 2006
ASSETS		
CURRENT		
Cash	\$ 371,628	\$ 557,178
Short term investments (Note 2)		
(Market value \$ 9,133,085; 2006 - \$1,395,500 )	9,042,367	1,395,500
Accounts receivable	725,627	850,648
Inventory (Note 2)	5,445	8,927
Prepaid expenses	497,851	370,910
Current portion of loans receivable (Note 3)	 10,438	9,783
	10,653,356	3,192,946
LOANS RECEIVABLE (Note 3)	199,635	191,358
CAPITAL ASSETS (Note 2, 4)	20,222,893	22,624,184
INVESTMENT IN PROPERTIES AND INFRASTRUCTURE		
ENHANCEMENTS (Note 6)	59,361,270	66,323,131
DEFERRED CHARGES (Note 2)	 312,500	 362,500
·	\$ 90,749,654	\$ 92,694,119

# **Consolidated Statement of Financial Position**

# March 31, 2007

	2007	2006
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	\$ 1,821,042	
Accrual for unsettled land expropriation claims (Note 7)	1,500,000 1,711,630	-
Loan payable (Note 1)  Current portion of obligations under capital lease (Note 2, 10)	297,718	
Current portion of congations under capital lease (Note 2, 10)		250,512
	5,330,390	5,231,654
PREPAID LAND RENTS (Note 2)	663,900	671,987
OBLIGATIONS UNDER CAPITAL LEASE (Note 2, 10)	793,02	7 1,100,876
DEFERRED CONTRIBUTIONS (Note 1, 2)	24,780,479	26,463,114
	31,567,802	33,467,631
NET ASSETS		
Share capital (Note 11)	3	3
Contributed surplus (Note 1)	39,310,26	
Donated land equity (Note 2, 9)	8,000,000	
Net assets	11,871,583	11,916,219
	59,181,852	2 59,226,488
	\$ 90,749,654	<b>4</b> \$ 92,694,119

CONTINGENT LIABILITY (Note 14)

COMMITMENTS (Note 15)

ON BEHALF OF THE BOARD	
	Director
	Director

# Consolidated Statement of Revenue and Expenditures and Net Assets

# Year Ended March 31, 2007

		2007	2006
REVENUE FROM OPERATIONS			
Rental	\$	383,208	\$ 487,070
Parking		3,917,150	3,771,144
Theatre		1,122,362	857,606
The Forks Market		1,711,306	1,716,494
Public amenities recoveries		171,294	178,606
Lease and land rents		1,448,052	1,657,506
Events		80,018	53,304
Sponsorship		308,172	204,717
Interest income		239,211	65,366
Miscellaneous		46,664	 16,328
		9,427,437	9,008,141
EXPENSES			
Forks Market		1,591,432	1,614,021
General and administration		1,037,754	1,033,078
Marketing		520,760	481,495
Parking		1,731,093	1,722,789
Planning and development		412,803	297,381
Program and events		411,269	329,052
Public amenities		1,061,473	910,279
Rental		277,225	343,747
Sponsorship		113,584	96,897
Theatre		1,465,169	1,211,373
	_	8,622,562	 8,040,112
OPERATING INCOME		804,875	968,029
Depreciation and amortization (Note 12) Gain on disposal of assets		(1,626,166) 776,655	(1,476,563)
		(849,511)	(1,476,563)
DEFICIENCY OF REVENUE OVER EXPENDITURES		(44,636)	(508,534)
NET ASSETS - BEGINNING OF YEAR		11,916,219	 12,424,753
NET ASSETS - END OF YEAR	\$	11,871,583	\$ 11,916,219

# **Consolidated Statement of Cash Flows**

# Year Ended March 31, 2007

	2007		2006
OPERATING ACTIVITIES			
Cash receipts from customers and sponsors	\$ 9,315,	<b>636</b> \$	8,592,075
Cash paid to suppliers and employees	(8,578,		(8,155,426)
Interest received	239,		65,366
Interest paid	(70,	405)	(17,986)
Cash flow from operating activities	905,	688	484,029
INVESTING ACTIVITIES			
Purchase of capital assets	(1,659,	959)	(3,237,090)
Proceeds on disposal of capital assets	8,192,	320	-
Loan receivable issued	(31,	•	-1
Repayment of loan receivable	23,	057	6,956
Cash flow from (used by) investing activities	6,523,	428	(3,230,134)
FINANCING ACTIVITIES			
Repayment of obligations under capital lease	(266,	143)	(13,777)
Receipt of deferred contributions	298,	644	1,863,156
Cash flow from financing activities	32,	201	1,849,379
INCREASE (DECREASE) IN CASH FLOW	7,461,	317	(896,726)
CASH - BEGINNING OF YEAR	1,952,	678	2,849,404
CASH - END OF YEAR	\$ 9,413,	995 \$	1,952,678
CASH CONSISTS OF:			
Cash	\$ 371,	<b>528</b> \$	557,178
Short term investments	9,042,	367	1,395,500
	\$ 9,413,	995 \$	1,952,678

#### **Notes to Consolidated Financial Statements**

#### Year Ended March 31, 2007

#### 1. DESCRIPTION OF BUSINESS

The mission of North Portage Development Corporation (the "Corporation" or "NPDC") is to act as a catalyst, encouraging activities for people in the downtown through public and private partnerships and to work to ensure financial self-sufficiency. The company is responsible for the continuing renewal and stewardship of two sites in Winnipeg's downtown: the North Portage area and The Forks.

The merger of the operations of The Forks Renewal Corporation ("FRC") and the North Portage Development Corporation in 1994, established one management structure to oversee development and operations at the two sites. Since the time of implementation of the Initial Concept and Financial Plans for the North Portage site (1984) and The Forks (1987), the Corporation has carried out its mandate through a mixed use approach to renewal activities, resulting in a diverse mix of developments and uses to bring people downtown.

North Portage Theatre Corporation, ("NPTC") a subsidiary of NPDC, owns and operates an Imax theatre within the Portage Place Retail Complex.

The company is exempt from income tax.

### (a) North Portage Development Corporation

NPDC is owned equally by the following shareholders: the Government of Canada, the Province of Manitoba and the City of Winnipeg. Funding provided by the shareholders, as noted below, was utilized to acquire capital assets.

The funding has been allocated as follows:

The Government of Canada's Special Capital Recovery Projects Program		\$ 22,000,000
The Province of Manitoba		22,000,000
The City of Winnipeg		22,000,000
Winnipeg Core Area Initiative - Program 7		5,000,000
	!	\$ 71,000,000
The funding has been allocated as follows:	2007	2006
Deferred contributions	\$ 14,014,927	\$ 14,831,478
Amortization of deferred contributions recognized in income	18,220,501	17,403,950
Contributed surplus	37,052,933	37,052,933
Applied to operations	 1,711,639	 1,711,639
	\$ 71,000,000	\$ 71,000,000

### **Notes to Consolidated Financial Statements**

# Year Ended March 31, 2007

### 1. DESCRIPTION OF BUSINESS (continued)

### (b) The Forks Renewal Corporation

FRC has received its funding from the following sources:

	2007			2006
	(cumulative)			umulative)
Nature Conservancy	\$	226,005	\$	226,005
Winnipeg Core Area Initiative - I				4
Program 8.2		657,000		657,000
Winnipeg Core Area Initiative - II				
Program 3		20,000,000		20,000,000
Program 5.7		5,000,000		5,000,000
The Canada-Manitoba Tourism Development Agreement		1,250,000		1,250,000
The Western Diversification Program		2,914,816		2,914,816
Equivalency contribution - Canada		4,000,000		4,000,000
Equivalency contribution - Province of Manitoba		5,000,000		5,000,000
Equivalency contribution - The City of Winnipeg		6,736,946		6,736,946
Winnipeg Core Initiative - Public Amenity		931,000		931,000
Canada - Manitoba Infrastructure Works Program		2,020,011		2,020,011
Province of Manitoba WDA				
Program 12 Riverbank Development		363,268		363,268
The City of Winnipeg WDA				
Program 12 Riverbank Development		159,764		159,764
The Canada-Manitoba Economic Development Partnership				#00 <b>#0</b> #
Program		598,527		598,527
The Forks Foundation Inc.		1,427,143		1,336,854
CentreVenture Development Corporation		510,696		334,847
The Winnipeg Foundation		150,000		142,494
Energy Development Initiative		25,000		
	\$	51,970,176	\$	51,671,532
The funding has been allocated as follows:				
Deferred contributions	\$	10,765,552	\$	11,631,636
Amortization of deferred contributions recognized in income		23,219,784		22,055,056
Contributed surplus		2,257,333		2,257,333
Applied to operations		15,727,507		15,727,507
Applied to operations		10,727,507		15,121,501
	\$	51,970,176	\$	51,671,532

During 2007, FRC received funding of \$25,000 in support of various components of the Met Tower, \$266,138 in support of various components of the Skate Board Park and \$7,506 in support of various components of the Peace Meeting Site

#### **Notes to Consolidated Financial Statements**

#### Year Ended March 31, 2007

#### DESCRIPTION OF BUSINESS (continued)

#### (c) North Portage Theatre Corporation

NPTC includes the accounts of 3898211 Manitoba Ltd. Funding of NPTC was provided as follows:

		2007	 2006		
Repayable loan - Manitoba Development Corporation	\$	1,800,000	\$ 1,800,000		
Contributions from shareholders  North Portage Development Corporation  North Portage Development Corporation		1,800,000	1,800,000		
Development Agreement		3,900,000	3,900,000		
	\$	7,500,000	\$ 7,500,000		

The repayable loan is non-interest bearing until demand at which time it will bear interest at 10% per annum. The loan payable to the Manitoba Development Corporation is secured by a fixed and specific mortgage and charge on the theatre air rights and the equipment as well as a floating charge over the assets of NPTC. NPTC is required to make principal payments annually equal to 33 1/3% of net income of the Imax Theatre at Portage Place and film rental revenue. Cumulative repayments to date have been \$88,364. At March 31, 2007 no demand had been made.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles. Because a precise determination of many assets and liabilities is dependent upon future events, the preparation of financial statements for a period necessarily involves the use of estimates which have been made using careful judgement. The consolidated financial statements have, in management's opinion, been properly prepared within the reasonable limits of materiality and within the framework of the significant accounting policies summarized below:

#### Short term investments

Short term investments are stated at cost, or at cost less amounts written of to reflect a decline in value which is other than temporary. The reported market value is based on year-end quoted market prices, which represent the fair value

#### Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

(continues)

#### **Notes to Consolidated Financial Statements**

#### Year Ended March 31, 2007

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Capital Assets

Capital assets are recorded at cost. Depreciation is calculated at the following rates based on the estimated useful lives of the assets:

Office equipment Computers Parking equipment (NPDC) Parking improvements and equipment (FNP) Rental buildings Plaza and pavilion furniture and equipment Leasehold improvements 3D projector - capital lease Theatre equipment	30% 30% 5-10 years 10-20 years 20-30% 10 years 10 years	declining balance method declining balance method declining balance method straight-line method straight-line method straight-line method straight-line method straight-line method
The Forks site: Building Parking structure Roads and services Parks and plaza Tenant allowances and pre-opening costs Furniture and equipment Equipment under capital lease	40 years 20 years 20 years 5 years 20-30%	straight-line method straight-line method straight-line method straight-line method straight-line method declining balance method straight-line method
North Portage properties and infrastructure enhancements: Site servicing costs and infrastructure enhancements Land carrying costs and development projects		straight-line method straight-line method
The Forks infrastructure enhancements: Land carrying costs Development projects Site servicing Infrastructure enhancements	10 years 20 years	straight-line method straight-line method straight-line method straight-line method

#### Donated land

Donated land was recorded at fair market value as approved by the Board of Directors of FRC in 1989.

### Deferred charges

Deferred charges relate to a prepayment of rent for a 10 year lease of a building for redevelopment purposes. The deferred charges are being amortized over 10 years.

### Deferred contributions

Contributions utilized to acquire capital assets are deferred and amortized to income on the same basis as the related capital asset.

(continues)

#### **Notes to Consolidated Financial Statements**

#### Year Ended March 31, 2007

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Land rents

Land rents for land leases that are considered to be operating leases are recognized in income as earned. Land rents received in advance are recorded as prepaid land rents and are recognized in income over the term of the related leases of 75 to 99 years.

#### Leases

Leases are classified as either capital or operating. Leases which transfer substantially all the benefits and risks of ownership of the property to the NPDC Group of Companies are accounted for as capital leases. Capital lease obligations reflect the present value of future lease payments, discounted at the appropriate interest rate. All other leases are accounted for as operating leases whereby rental payments are expensed as incurred.

### Revenue recognition

Rental revenue and monthly parking is recognized in the period in which the rental agreement relates. Revenue from casual parking and theatre is recognized when the service is provided. Cost recoveries are recognized as revenue in the period the related costs are incurred. Event and sponsorship revenue are recognized in the period in which the event occurs.

3.	LOANS RECEIVABLE	 2007	2006
	Loan receivable, bearing interest at 6.5% per annum, receivable in monthly installments of \$1,148 including interest, due July 2012, secured by specific equipment	\$ 121,924	\$ 125,381
	Loan receivable, bearing interest at 6.5% per annum, receivable in quarterly installments of \$2,500 including interest, due July 2008, secured by specific equipment	56,160	75,760
	Loan receivable, non-interest bearing, no specific terms of repayment, unsecured	31,990	<u>.</u>
		210,074	201,141
	Amounts payable within one year	 (10,438)	 (9,783)
		\$ 199,636	\$ 191,358

# **Notes to Consolidated Financial Statements**

# Year Ended March 31, 2007

### 4. CAPITAL ASSETS

	_	Cost	_	Accumulated amortization	 2007 Net book value	2006 Net book value
The Forks site (Note 5)	\$	32,542,037	\$	15,397,376	\$ 17,144,661	\$ 18,186,808
3D projector		1,375,781		171,972	1,203,809	1,341,387
Theatre equipment		128,365		11,885	116,480	73,639
Box office		26,162		20,289	5,873	7,405
Theatre facilities		3,207,007		3,200,797	6,210	-
Fixtures and signage		72,261		72,261	_	-
Rental buildings		1,528,624		524,127	1,004,497	2,245,811
Parking equipment		291,106		18,703	272,403	299,100
Office equipment		300,326		203,058	97,268	89,195
Plaza and pavilion furniture and						
equipment		602,222		411,400	190,822	188,418
Leasehold improvements		297,598		176,494	121,104	135,369
Computers	_	461,742		401,976	 59,766	 57,052
	\$	40,833,231	\$	20,610,338	\$ 20,222,893	\$ 22,624,184

5.	THE	<b>FORKS</b>	SITE

THE FORKS SITE	-	Cost	-	Accumulated mortization	 2007 Net book value	 2006 Net book value
Land	\$	120,694	\$	-	\$ 120,694	\$ 120,694
Building		7,670,330		3,238,808	4,431,522	4,547,026
Roads and services		7,050,734		5,287,527	1,763,207	2,095,602
Parks and plaza		8,947,663		3,288,981	5,658,682	6,097,456
Parking structure		5,002,682		523,490	4,479,192	4,629,904
Box office computers		27,592		27,592	-	-
Furniture and equipment		745,005		529,680	215,325	153,630
Equipment under capital lease		283,275		28,327	254,948	283,275
Tenant allowances and pre-opening						
costs		2,694,062		2,472,971	221,091	259,221
	\$	32,542,037	\$	15,397,376	\$ 17,144,661	\$ 18,186,808

# 6. INVESTMENT IN PROPERTIES AND INFRASTRUCTURE ENHANCEMENTS

	_	2007	 2006
North Portage Properties and infrastructure enhancements (Note 7) The Forks infrastructure enhancements (Note 8) The Forks donated land (Note 9)	\$	45,056,251 6,610,373 7,694,646	\$ 52,017,859 6,374,490 7,930,782
	\$	59,361,270	\$ 66,323,131

#### **Notes to Consolidated Financial Statements**

#### Year Ended March 31, 2007

#### NORTH PORTAGE PROPERTIES AND INFRASTRUCTURE ENHANCEMENTS

	Cost	_	Accumulated Amortization	2007 Net book value	2006 Net book value
Land assembly and demolition Site servicing Development projects Infrastructure enhancements	\$ 28,557,536 6,306,438 1,801,848 31,993,622	\$	4,028,350 1,770,369 17,804,474	\$ 28,557,536 2,278,088 31,479 14,189,148	\$ 34,401,388 276,542 50,940 17,288,989
	\$ 68,659,444	\$	23,603,193	\$ 45,056,251	\$ 52,017,859

Certain properties within the boundary defined for redevelopment have been expropriated by the Province of Manitoba pursuant to the Corporation's Unanimous Shareholders' Agreement. The Province of Manitoba, as the expropriating authority, has made advances and final settlements with the owners and tenants of certain expropriated properties as compensation for the acquisition of land and has incurred various related costs to date amounting to \$34,401,388. During 2006, one of the claims was settled reducing the accrual from \$2,000,000 to \$1,500,000. These amounts are included in land assembly and demolition costs.

#### 8. INFRASTRUCTURE ENHANCEMENTS

	 Cost	 cumulated nortization	 2007 Net book value	2006 Net book value
Clearing and relocation Land carrying costs Site servicing Development projects Infrastructure enhancements	\$ 2,257,333 1,771,316 5,389,619 586,744 6,117,573	\$ 1,769,440 3,885,791 577,966 3,279,015	\$ 2,257,333 1,876 1,503,828 8,778 2,838,558	\$ 2,257,333 2,109 1,711,798 10,804 2,392,446
	\$ 16,122,585	\$ 9,512,212	\$ 6,610,373	\$ 6,374,490

#### 9. DONATED LAND

FRC acquired title and possession of 55.9 acres of land donated by the Government of Canada, the Province of Manitoba and The City of Winnipeg as follows:

From Canada	From Winnipeg	From Core Area Initiative	Total		
49 acres	3.3 acres	3.0 acres	55.9 acres		

These lands were acquired pursuant to the Land Exchange Agreement. Donated land was recorded at fair market value as approved by the Board of Directors on June 5, 1989. During the 1992/93 fiscal year, 3.8 acres of Pioneer Blvd. and The Forks Market Road were dedicated as public rights-of-way to the City of Winnipeg. During 2003, 0.5 acres of donated land was transferred to the City of Winnipeg. During 2007, 1.65 acres of donated land was sold to the City of Winnipeg.

The remaining lands under the FRC's ownership total 49.95 acres.

#### **Notes to Consolidated Financial Statements**

### Year Ended March 31, 2007

#### 10. OBLIGATIONS UNDER CAPITAL LEASE

Under the terms of a capital lease signed by NPTC dated December 22, 2005, lease payments are payable to Imax Corporation for the use of the 3D projector. The obligation is denominated in US dollars and has an assumed interest rate of 5.75% per annum.

In fiscal 2006, FRC entered into a capital lease contract to purchase \$283,275 in equipment. The obligation is has an assumed interest rate of 5.87% per annum.

Interest relating to capital lease obligations has been recorded in Forks Market expenses in the amount of \$13,535 (2006 - \$2,500) and in Theatre expenses in the amount of \$56,730 (2006 - \$15,486).

The payment terms are as follows:

				ks Market	
	3I	) Projector	ec	juipment	Total
2008	\$	288,266	\$	65,195	\$ 353,461
2009		316,577		65,195	381,772
2010		61,771		65,195	126,966
2011		61,771		48,721	110,492
2012		61,771		-	61,771
Thereafter		231,639		-	231,639
		1,021,795		244,306	1,266,101
Less amounts representing interest		(148,888)		(26,468)	(175,356)
		872,907		217,838	1,090,745
Less current principal portion of obligation		(243,947)	_,	(53,771)	 (297,718)
	\$	628,960	\$	164,067	\$ 793,027

#### 11. SHARE CAPITAL

.1	•	1
 11th	oriz	00.

Unlimited

Common shares

2007	2006

Issued:

3 Common shares

2	3	\$	3
4	_	Ψ	

#### 12. DEPRECIATION AND AMORTIZATION

Included in depreciation and amortization is the following:

	_	2007	2006
Depreciation of capital assets Amortization of deferred contributions	\$	(3,597,608) 1,981,279	\$ (3,380,464) 1,903,901
	<u>\$</u>	(1,616,329)	\$ (1,476,563)

#### **Notes to Consolidated Financial Statements**

#### Year Ended March 31, 2007

#### 13. FINANCIAL INSTRUMENTS

The company's financial instruments consist of cash, short term investments, accounts receivable, loans receivable, accounts payable and accrued liabilities and obligations under capital lease. Unless otherwise noted, it is management's opinion that the is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.

#### 14. CONTINGENT LIABILITY

A statement of claim for unspecified damages was filed against the Corporation for an alleged breach of contract. The Corporation has filed a statement of defence. No liability has been recorded as the outcome is undeterminable at this time.

#### 15. COMMITMENTS

#### Facilities:

(i) NPDC has leased land to 2700760 Manitoba Limited ("2700760") for the development of an office and computer facility, which, in turn, has been leased to ISM Information Systems Management Corporation ("ISM").

NPDC has the option, within 105 days after the 15th anniversary of the opening date of March 1, 1993, to sell the land to 2700760 for a price of \$2.3 million.

2700760 has the option to purchase the land on the 12th and 15th anniversaries of the opening date for a price which is the greater of \$2.3 million and the fair market value at those times. In addition, ISM has the option to purchase the land and improvements from 2700760.

- (ii) FRC has leased parking, storage and an office site at The Forks to December 2011. The lease, containing renewal options, calls for base monthly payments of \$1,667 and provides for payment of utilities and property taxes. This lease has been assumed by FNP.
- (iii) During the year, NPDC entered into a contract to purchase the "Downtown Motor Hotel" from 2819857 Manitoba Limited for the development of a downtown hostel. NPDC is committed to pay another \$1,450,000 before June 19, 2007 to complete this purchase transaction.

### Equipment maintenance:

(i) Under the terms of an equipment maintenance agreement signed by NPTC dated December 22, 2005 for the 3D projector, a maintenance fee is payable to Imax Corporation. The commitment is denominated in U.S. dollars. The payment terms are as follows:

2008	\$ 62,800
2009	48,300
2010	48,300
2011	48,300
2012 and thereafter	241,500
	\$ 449,200

#### **Notes to Consolidated Financial Statements**

# Year Ended March 31, 2007

#### 16. SUBSEQUENT EVENTS

NPDC has entered into an agreement to monetize certain assets, by obtaining long-term financing supported by the cash flows from the North Portage land leases totalling \$15,250,000. It is secured by a general assignment of lease and rent on the following: Citiscape Residence Corporation, Portage Place Centre Inc. and Spruceland Mall Limited Partnership, The Kiwanis Club of Winnipeg Seniors Building Inc. and Fred Douglas Place. NPDC has paid the underwriting and commitment fee totalling \$419,000 on April 17, 2007.

### 17. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

The comparative figures were audited by another firm of chartered accountants.